Murdock Builders Merchants is a family-owned business with a workforce of over 400 dedicated colleagues, we are recognised as a leading provider of general and specialised building materials, timber, and hardware. Our clientele spans the construction trade, the DIY community, and the general public, ensuring that our offerings cater to a diverse array of needs.

Our acquisition of Brooks Group in August 2021 marks a significant milestone, expanding our footprint to encompass a total of 25 strategic locations across Northern Ireland and the Republic of Ireland. This union propels us to the forefront as the second-largest builder's merchanting group on the island of Ireland.

At Murdock Builders Merchants, we hold dear the relationships we forge with both customers and employees alike. Our ethos revolves around delivering unparalleled customer experiences, underpinned by the expertise and professionalism of our well-trained staff. As a business, we are committed to the development of our colleagues to enable us to resource new and existing roles required to meet the ongoing needs of a dynamic organisation. It's not just business for us; it's a commitment to excellence in every interaction. Currently we are looking to recruit an External Sales Representative to join our Balbriggan branch.

External Sales Representative
Kilbarrack

We wish to recruit a results-driven External Sales Representative to actively seek out and engage customer prospects in the Kilbarrack area. This role includes promoting and selling our products and establishing and maintaining customer relationships whilst achieving agreed sales targets. The ethos of our business is to offer consistently excellent customer service and the successful candidate will reflect this through his/her role in the company. This is an ideal opportunity for the right candidate to utilise their experience and knowledge and play a vital role in our continued success.

Responsibilities:

- Responsible for presenting, promoting and selling our products to existing and prospective customers.
- This person will be responsible for establishing, developing and maintaining positive customer relationships ensuring focus on the achievement of long-term customer loyalty
- Establishing customer leads through cold calling and ensuring follow up of any potential new customers
- Achieving agreed upon sales targets and outcomes.

Criteria:

- Must have a proven track record of sales in the Construction sector providing excellent customer service
- Must have a robust knowledge of building/timber materials
- Excellent selling, communication and negotiation skills
- Ability to multi-task, prioritise and manage time effectively
- Experience of working under pressure and to tight deadlines
- Experience of both working in a team and individually
- Excellent communication skills both verbal and written
- Must have IT experience and knowledge of Microsoft Office

Benefits:

- Attractive competitive salary offered
- Performance Related Bonus
- Company Vehicle
- Company Mobile Phone
- Pension Scheme
- Opportunity for Excellent Career
- Staff Discount
- Long Service Leave and Recognition

Business opening hours are	**Monday – Thursday**	**7.00am – 5.00pm**
	Friday	**7.00am – 4.00pm**
	Saturday	**8.00am - 12.30pm**

Working hours are flexible and to be agreed with successful candidate – Saturday working is not required for this role.

Closing date: Friday 23rd October 2026

To apply please:
Email CV to: MRice@mbm.ie
Download application form from www.murdockbuildersmerchants.com

Murdock Builders Merchants is an Equal Opportunities Employer and welcomes applications from all sections of the Community